

— NATIONAL —
GOLF & MARINA™
PROPERTIES GROUP

PRELIMINARY BUSINESS & FINANCIAL QUESTIONNAIRE

Course Name: _____

Course Address: _____

Owner Name(s): _____

Forms of
Ownership: _____

(Ex. C Corporation, LLC, Partnership, Proprietorship)

Website address: _____

Does this company hold all assets, including land? If not, describe ownership structure – all companies, individuals and relationships:

Management Company: _____

Include: A) Who has decision making authority: _____

B) Who makes personnel & other expense decisions: _____

C) Who makes equipment decisions: _____

Revenues/Expenses (please attach income/expense statement, preferably two years)

Are Audited statements available? Yes No If yes, what years? _____

Debt Secured: (RE) Long Term: \$ _____ Short Term: \$ _____

Secured: Equipment Long Term: \$ _____ Short Term: \$ _____

Unsecured: Long Term: \$ _____ Short Term: \$ _____

Annual Capital Expenditures: _____

Is property subject to land lease, right of refusal or option to purchase? Yes No

If Yes, please explain: _____

Are there any unusual title restrictions or covenants? Yes No

If Yes, please explain: _____

Are there any Environmental concerns of problems? _____

Date of Environmental Phase I report: _____

Has a Phase II Environmental ever been done? _____

Date and type of last survey: _____

ALTR survey: _____

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GOLF COURSE INFORMATION

Rounds played per year (18-hole) equivalent:

2014 _____

2015 _____

2016 to date _____

Green Fees/Player:

In Season: Weekday _____ Weekend _____

Off Season: Weekday _____ Weekend _____

Memberships:

What are the monthly dues associated with Membership?

	2015	2016
Family:	\$ _____	\$ _____
Corporate:	\$ _____	\$ _____
Single:	\$ _____	\$ _____
Junior:	\$ _____	\$ _____

What is the initiation fee?

	2015	2016
Family:	\$ _____	\$ _____
Corporate:	\$ _____	\$ _____
Single:	\$ _____	\$ _____
Junior:	\$ _____	\$ _____

How many memberships are possible? _____

How many are sold today? _____

What is the turnover? _____

What is the turnover? _____

Are there assessments? Yes No

If yes, describe timing, amount and purpose of last two (2) assessments? _____

Are there minimums? Yes No

If yes, please explain _____

Course Architect: _____

Type: _____ (Public, Private, Semi-private)

Year Built: _____

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GOLF COURSE INFORMATION

Closest Metropolitan Area? _____

Yardage from Championship Tees? _____

Slope: _____ Rating: _____ Rating: _____

Sets of Tees? _____

Total Acreage of property? _____

Is course part of a Development? Yes No

If yes, what is level of quality and completion of Development? _____

What are expansion possibilities for course? _____

Zoning: _____

Topography and Drainage: _____

Utilities: _____

Parking Spaces: _____

2013 Property Taxes: _____

Cart Storage Facility:

Sq. Footage: _____ Type: _____

(under clubhouse, separate, open w/ roof, open)

Date Built: _____ Cart Capacity: _____

Manufacturer of Fleet? _____

Are carts leased or owned? Leased Owned Number of carts? _____

 Electric or Gas? Electric Gas Age of Fleet? _____

Cart Fee: _____

Cart Paths? Yes No

Material? _____

(Asphalt, Concrete, Other)

Width? _____

Date Completed? _____

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Practice Facilities:

Range	Yes	No
Lighted Range	Yes	No
Putting Green	Yes	No
Range Tee Capacity		
Range Tee Surface		

Tee to Green? Yes No

If not, please explain _____

Turf Type:

Greens _____

Varieties _____

Tee _____

Varieties _____

Fairway _____

Varieties _____

Rough _____

Varieties _____

Varieties _____

Water Source _____

Capacity per month or year _____

If purchased, average cost past 3-years _____

Water contracts or permits; if not perpetual source? Yes No

If yes, please explain _____

Storm water drainage systems? Yes No

List number of: Lakes _____ Creeks _____ Rivers _____

Is any portion of the golf course in a floor plain? Yes No

Irrigation System:

Automatic	Manual	None
Valve in Head _____	Block Valve _____	Quick Coupler _____

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Manufacturer & Model of Equipment:

Type of Heads _____
 Number of Heads _____
 Satellites _____
 Central _____
 Describe age, capacity, manufacture and condition of pumps _____

Market Information:

What would you consider your market and why? _____

Number of courses in market with comparable rates _____
 Public _____
 Private _____
 Semi-Private _____

Clubhouse and Facilities:

Clubhouse: Permanent _____ Temporary _____
 Yr. Built _____ Sq. Footage _____ # of Stories _____
 Exterior Walls _____ Floor Coverings _____
 Dining Capacity _____ Banquet Capacity _____

Pro Shop:

Included in clubhouse _____ Separate _____ Sq. Footage _____

Maintenance Building: Permanent _____ Temporary _____
 Sq. Footage: _____ Type: _____
 (wood, brick, steel, etc.)

Yr. Built: _____

List any other building and use? _____

Number of on-course restrooms: _____
 Swimming pool? Yes _____ No _____
 Number of tennis courts: _____
 Caretaker residence? Yes _____ No _____ Sq. Footage _____
 Tifdwarf Nursery? Yes _____ No _____
 Well House? Yes _____ No _____

PLEASE SUBMIT TO:

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